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30 July 2013

Dear Valued Customers and Suppliers

**RE-ORGANISATION OF OPERATIONS AND ASSOCIATED CHANGE OF DETAILS :
DIVISIONALISATION OF BYTES SYSTEMS INTEGRATION (PTY) LTD, BYTES PEOPLE SOLUTIONS (PTY) LTD
AND BYTES UNIVERSAL SYSTEMS (PTY) LTD INTO BYTES TECHNOLOGY GROUP SOUTH AFRICA (PTY) LTD**

Bytes Technology Group ("Bytes") is a successful company, constituting a number of specialised business units which constantly strive to provide customers with value adding solutions and to do so by providing offerings and service of the highest order. We recognise that we perpetually need to react to an ever-changing environment, be nimble, adapt and ensure that we become more focused and expert in what we do – for the benefit of our customers, suppliers and all stakeholders alike.

Bytes has accordingly embarked on a strategic initiative aimed at streamlining operations, realigning our key business focus and leveraging synergistic service offerings.

The Changing Business

A detailed view on our realignment of the businesses will illustrate the rationale behind the changes:

- All **Service-Related Businesses** have moved from their respective operations (Bytes Connect and Bytes Universal Systems) to one division, namely Bytes Managed Solutions. This creates a 'pure' services operation within the Bytes group that can respond to ICT service requests over an extensive, geographical footprint.
- The **Business Process Outsourcing** (BPO) unit from Bytes Connect (predominantly our contact centre operations) has been integrated into Bytes People Solutions (BPS). This change was initiated to leverage core business strengths including skills development at BPS so as to enhance our growing BPO offering.
- The Business Applications units of both Bytes Systems Integration and Bytes Universal Systems have been combined, this change aimed at allowing for the formation of a skills pool of over 500

UNLIMITED SOLUTIONS



Bytes Technology Group South Africa (Pty) Limited • Reg no. 2003/027603/07

Directors: Dr WP Venter (Chairman)*, RJ Abraham (Chief Executive Officer), M Danisa*, KS Kgomari*, S Mkhabela*, DM Ramaphosa, PR Riskowitz, RE Venter*

Alternate Director: AMR Smith* • Company Secretary: BTG Management Services (Pty) Ltd • *Non executive

resources within this 'new' Bytes Universal Systems division. The benefits include exploiting economies of scale and cross-collaboration to ensure best-of-breed technologies for our customers.

- The remaining portion of Bytes Connect, as well as the Infrastructure divisions of Bytes Universal Systems and Bytes Systems Integration have been aggregated to form a 'new', unified division under the name of Bytes Systems Integration. The merged operation employs over 1200 staff focusing on Infrastructure and Outsourcing. These synergistic and complementary operations have been combined in order to optimise customer relationships and ensure that competitive strategies and cutting edge technologies are presented to the market.

The abovementioned changes were carefully orchestrated and meticulously planned to ensure seamless transition and business optimisation from Day 1.

DIVISIONALISATION AND CHANGE OF DETAILS : EFFECTIVE 1 SEPTEMBER 2013

As part of the re-organisation process, we have also simplified our structures by divisionalising operations into a single legal entity, namely Bytes Technology Group South Africa (Pty) Ltd. Commensurate with this action, we will be moving towards **one VAT registration number** as well as **consolidating bank accounts** for all trading divisions within Bytes Technology Group South Africa (Pty) Ltd.

The details and registration numbers that will change **WITH EFFECT FROM 1 SEPTEMBER 2013** are listed below. We ask you to note these changes and request that you **please ensure that your records are amended accordingly**:

	Previously	With Effect From 1 September 2013
Trading Name:	<u>Bytes Systems Integration (Pty) Ltd</u>	Bytes Systems Integration – a Division of Bytes Technology Group South Africa (Pty) Ltd
Co Reg No:	1995/012031/07	2003/027603/07
VAT Reg No:	4410/159/85/1	4910/256/63/7

	Previously	With Effect From 1 September 2013
Trading Name:	<u>Alliance Business Solutions – a Division of Bytes Systems Integration (Pty) Ltd</u>	Alliance Business Solutions –a Division of Bytes Technology Group South Africa (Pty) Ltd
Co Reg No:	1995/012031/07	2003/027603/07
VAT Reg No:	4410/159/85/1	4910/256/63/7

Previously		With Effect From 1 September 2013
Trading Name:	<u>Bytes Universal Systems (Pty) Ltd</u>	Bytes Universal Systems – a Division of Bytes Technology Group South Africa (Pty) Ltd
Co Reg No:	2004/035717/07	2003/027603/07
VAT Reg No:	4360/221/02/4	4910/256/63/7

Previously		With Effect From 1 September 2013
Trading Name:	<u>Bytes People Solutions (Pty) Ltd</u>	Bytes People Solutions – a Division of Bytes Technology Group South Africa (Pty) Ltd
Co Reg No:	1996/006228/07	2003/027603/07
VAT Reg No:	4280/158/49/6	4910/256/63/7

Previously		With Effect From 1 September 2013
Trading Name:	<u>Bytes Connect – a Division of Bytes Technology Group South Africa (Pty) Ltd</u>	Bytes Systems Integration – a Division of Bytes Technology Group South Africa (Pty) Ltd
Co Reg No:	2003/027603/07	2003/027603/07
VAT Reg No:	4910/256/63/7	4910/256/63/7

As part of our on-going drive to reduce the complexities and costs in conducting business with Bytes, we have opted to allow our customers the choice of bank into which they would pay their accounts. Our details with the 4 major banks in South Africa are listed below:

Bank	Account Name	Branch Code	Account Number
ABSA	Bytes Technology Group South Africa (Pty) Ltd	537155	40-8106-8980
Rand Merchant Bank	Bytes Technology Group South Africa (Pty) Ltd	255005	62412435986
Nedbank	Bytes Technology Group South Africa (Pty) Ltd	198765	1049 668 499
Standard Bank	Bytes Technology Group South Africa (Pty) Ltd	00 1155	33 221 491 5

Please find attached an information pack with all relevant documentation including our updated:

- Tax clearance certificate
- VAT registration certificate
- BBBEE certificate

ASSIGNMENT, CESSION AND DELEGATION OF CONTRACTS AND AGREEMENTS

We have attached an **ASSIGNMENT, CESSION AND DELEGATION LETTER** (the "Cession Document") to enable us to transfer our existing contracts and agreements to the new legal entity, namely Bytes Technology Group South Africa (Pty) Ltd. We ask you to kindly complete, sign and return the **CESSION DOCUMENT** to us at partners@bytes.co.za at your earliest convenience.

We would like to take this opportunity to thank you for your continued support and look forward to enhancing our partnership with yourselves in the future.

If you have any queries or concerns regarding the above, please feel free to contact us on partners@bytes.co.za.

Yours sincerely



ROB ABRAHAM
Chief Executive Officer



PETER RISKOWITZ
Chief Financial Officer